

CROWD CREDIT, Inc. is a financial instruments firm registered under the Financial Instruments and Exchange Act of Japan, with the registered number 2809.

CROWD CREDIT, Inc. is a member of Type II Financial Instruments Firms Association.

# Introduction for potential borrowers

# 1. COMPANY AND SCHEME OVERVIEW



### **OVERVIEW**

Company Name: CROWD CREDIT, Inc.

**Business:** Debt Based Crowdfunding

**Registration:** Type II Financial Instruments Business

registration

**Headquarters:** Tokyo, Japan

**Subsidiaries:** Japan, Peru and Estonia

CEO: Takeshi Shibuya

# of 40

**Employee:** 

Booked Appx. USD24MM Capital:

# of Registered A

Appx. 55+k

**Cumulative Issuance:** 

Appx. USD350MM

AUM: Appx. USD105MM

※ 1 USD ≒ 130JPY



### **MISSION**

IN GLOBAL CREDIT MARKETS

CROWD CREDIT connects
countries with funding gaps
and countries with lending gaps
on a global basis



### CONCEPT

### **FinTech**

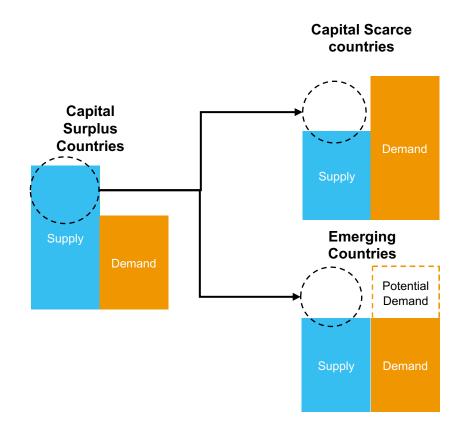
Combining financial and information technology to provide a unique asset class in the asset management space.

### **Global Sharing Economy**

To share and benefit from the growth of foreign countries to the Japanese economy through loans to foreign companies.

### Sustainable Development Goals

Establishing money flows outside the capital and credit markets (the "third pillar") to create common human wealth through social impact investing.



CROWD CREDIT is a crowdfunding platform to connect capital demand and supply on a global basis.

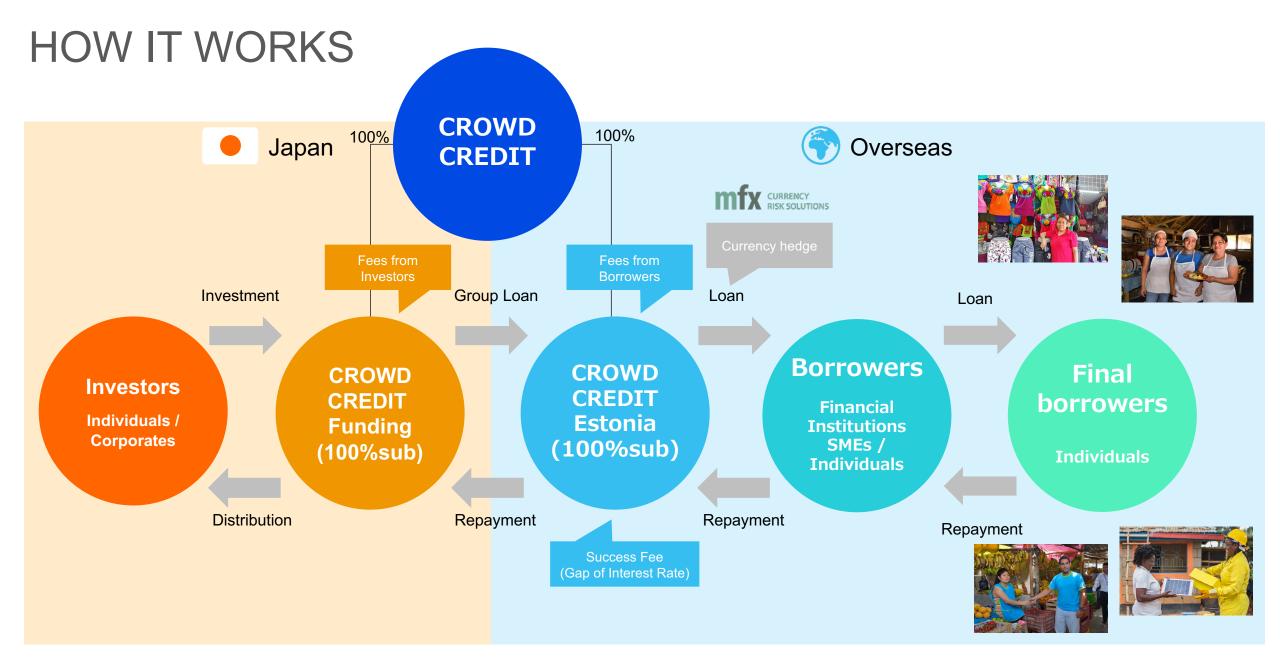


# HISTORY

2013	JAN JUN	Corporate registration  Equity investment from Femto Startup
2014	MAR JUN JUL NOV	Equity investment from GCI Capital Start lending in Latin America Equity investment from Monex Ventures Registered as Type II Financial Instruments Firm
2015	MAR APR OCT	Equity investment from Itochu Corp. and Femto Partners Started lending in Europe Started Currency hedged funds
2016	MAR NOV	Started lending in Africa Started Deposit Account Service
2017	AUG OCT DEC	Removed to current office  Equity investment from Femto Growth Fund 2.0 LPS  Partnership with DENTSU INC.
2018	JAN MAR	Started lending to Micro finance institutions Equity investment from The Dai-ichi Life Insurance Company, Limited., Mitsubishi UFJ Capital Co., Ltd

2018	MAY SEP NOV	Cumulative Issuance USD100+mil  Equity investment from LINE Ventures TV CM on aired  Equity investment from Monex Ventures, YJ Capital Inc., Global Brain Corporation, Sony Financial Ventures Inc., SBI Investment Co., Ltd.
2019	JUN	Cumulative Issuance USD200+mil Achieved cash flow surplus in a single month
2020	APR	Achieved profitability on the income statement in a single month
	MAY	Equity investment from Marui Group, Global Brain Corporation, Sony Financial Ventures Inc.,
	JUN	Cumulative Issuance USD300+mil
2021	JUN	Equity investment from Investment Lab, Edge Labs
	APR	Equity investment from MITSUI SUMITOMO INSURANCE Venture Capital Co., Ltd., GMO VenturePartners, Inc.
	OCT	Cumulative Issuance USD400+mil
2023	JAN	Acquisition by Bankers Holding





# WHY CROWDCREDIT

Grant / Foundation





Available but Limited

CROWD CREDIT



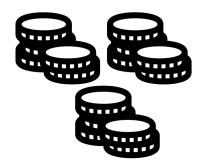


Mid-size Finance w. Flexible Condition

Commercial Bank







For Mature Business



### HOW OUR CROWDFUNDING WORKS

Loan frequency

#### **Monthly**

Amount of loan tranche

#### Around USD 100k-500k

- JPY funds relatively attract more investors
- Emerging/frontier currencies relatively less
- Fund management fee (adjusted periodically by Crowd Credit) and loan arrangement fee (if any) are deducted from disbursement amount.

Total loan amount

#### USD 3MM to 10MM

USD 5MM on average

Loan maturity

6 months to 2 years

Collateral

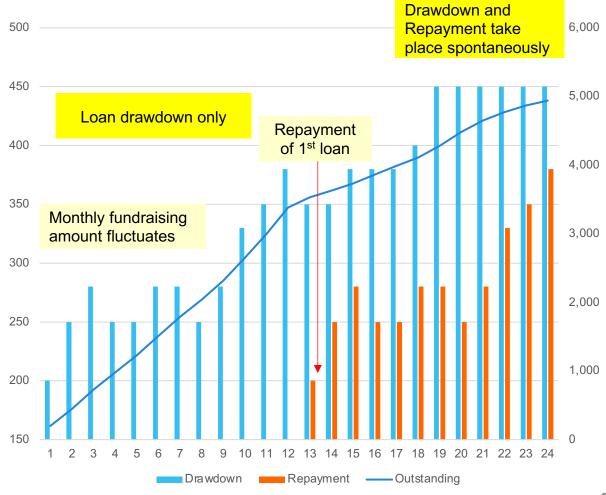
**Negotiable** 

Repayment

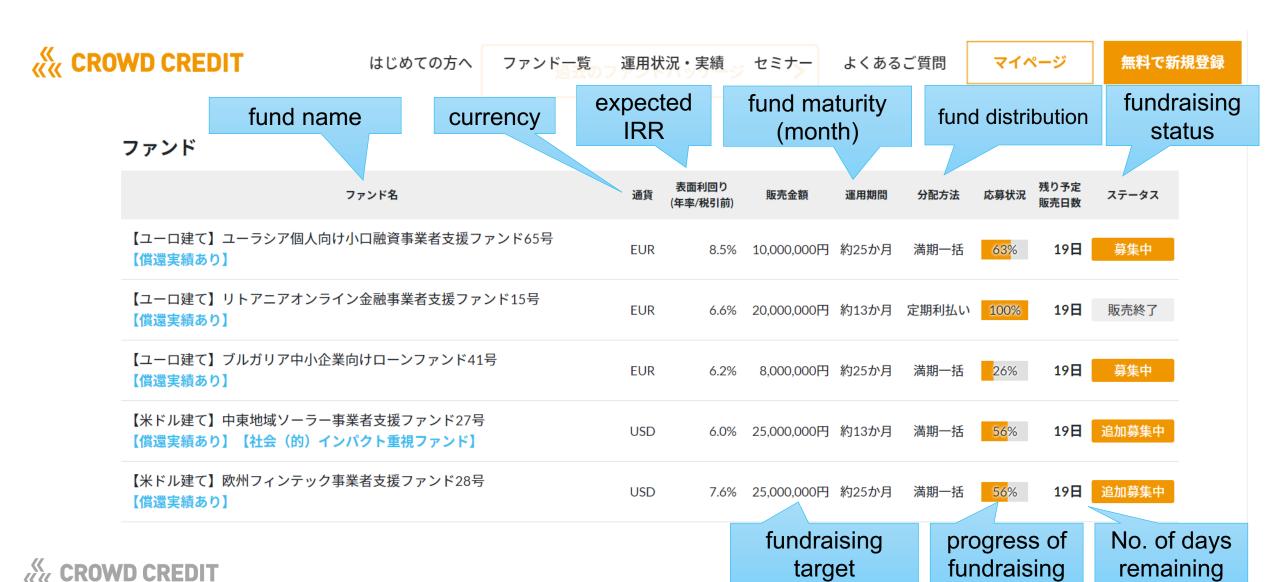
Lumpsum or periodic repayment

Loan Agreement Enter into Master Facility Agreement (with total loan amount) before the 1<sup>st</sup> loan, and Individual Loan Agreement on each loan's disbursement (with each tranche amount)

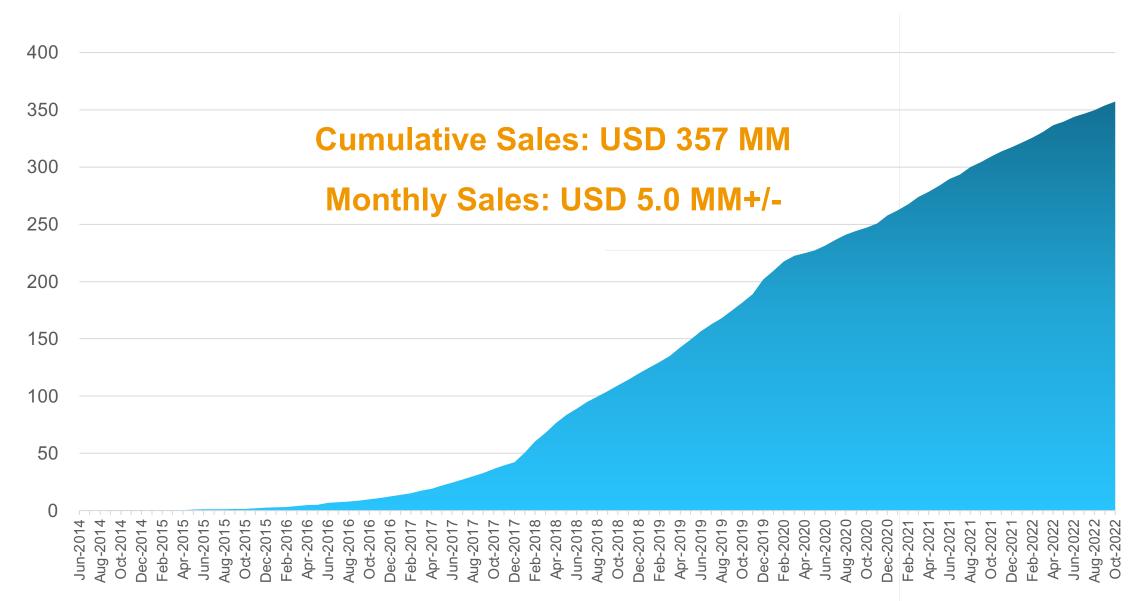
# ■ General overview of borrower cash flow (unit: one thousand USD)



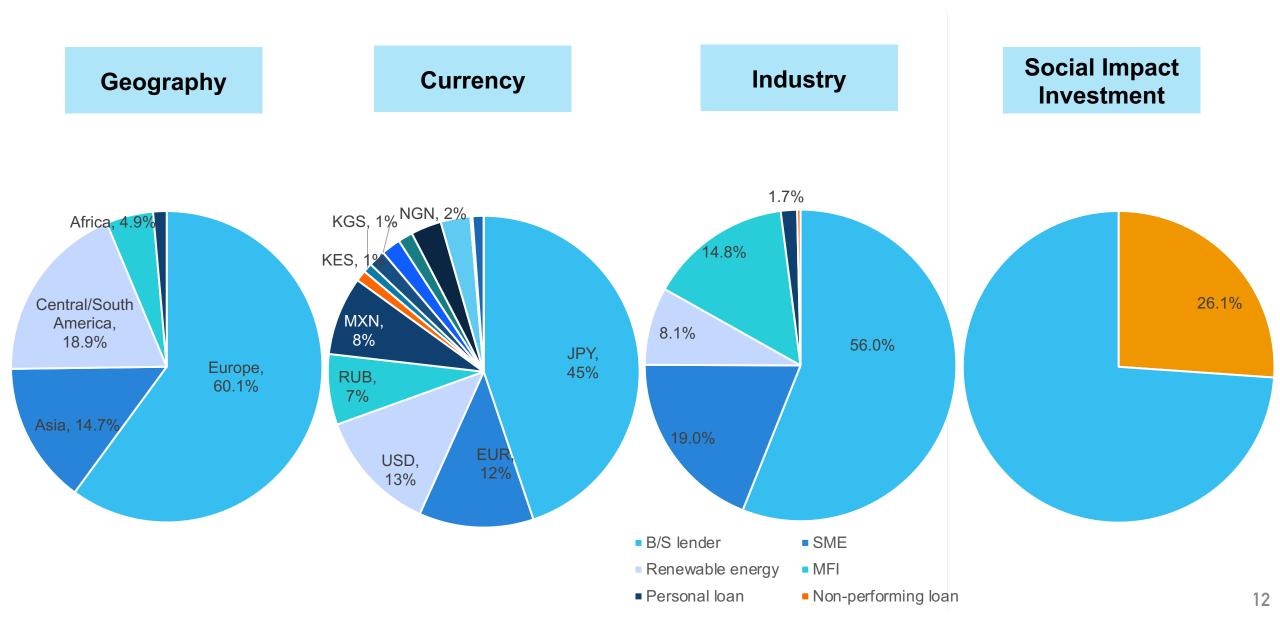
### FUNDRAISING PORTAL



# FUND Sales(MM USD) As of October 2022



# FUND PORTFOLIO BY SALES (JPY) As of October 2022



# IMPACT INVESTMENT FUND SERIES

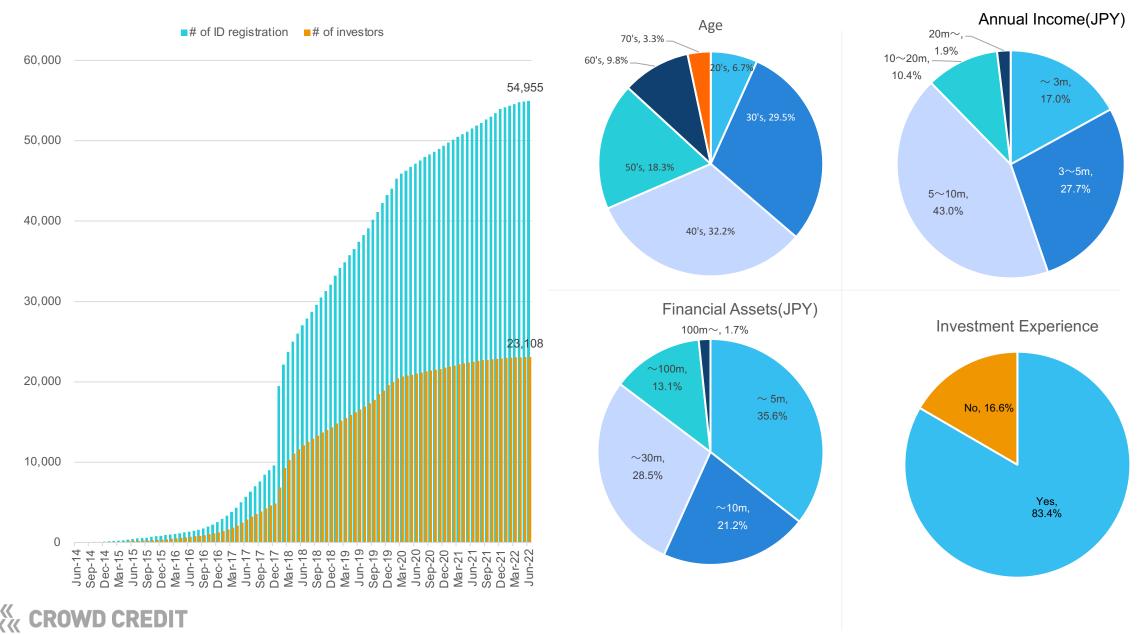
Fund Name	Country	Debtor
Pakistan Solar Energy Operator Support Fund	Pakistan	SMEs
South-East Asia Non-electrified Region Support Project	Myanmar	SMEs
African Non-electrified Region Support Fund	Kenya, Nigeria, Uganda, Ghana, Tanzania	SMEs
Nigerian Non-electrified Region Support Fund	Nigeria	SMEs
Nigerian Non-electrified Region Support Fund	Nigeria	SMEs
Mexican Solar Energy Operator Support Fund	Mexico	SMEs
Mexican Energy-Saving Operator Support Fund	Mexico	SMEs
Costa Rican Energy-Saving Operator Support Fund	Costa Rica	SMEs
Solar Energy Business Supportive Funds	Dubai, Abu Dhabi, Kuwait, Jordan	SMEs
Peruvian Financial Institution Support Fund	Peru	MFI
Peruvian Microfinance Support Fund	Peru	MFI
Peruvian Cooperative Association Support Fund	Peru	MFI
Mexican Female Entrepreneur Support Fund	Mexico	MFI
Kyrgyzstan Microfinance Support Fund	Kyrgyz	MFI
Peruvian Female Business Owners Cooperative Support Fund	Peru	MFI
South Mexico Microfinance Support Fund	Mexico	MFI



# OTHER FUND SERIES

Fund Name	Country	Debtor
Peruvian Small Debtors Support Project	Peru	SMEs/ Individuals delinquent debt
Italian Consumer Loan Fund	Italy	Individuals
Lithuanian Consumer Loan Fund	Lithuania	Individuals
European 3 Countries Consumers Loan Fund (Stable)	Finland, Estonia, Spain	Individuals
Northern Europe Consumer Loan Fund	Finland, Estonia, Spain	Individuals
Eastern Europe Financial Institution Support Fund	Cyprus, Georgia, Poland, Czech Republic, Slovakia, Latvia	Nonbank
Micro-loan Operator Support Fund	Cyprus, Russia, Kazakhstan, Georgia, Spain, Poland	Nonbank
Georgia Micro-loan Operator Support Fund	Georgia	Nonbank
Eurasian Financial Institution Support Fund	UK, Russia, Poland, South Africa	Nonbank
Eurasian Consumer Loan Operator Support Fund	Ukraine, Spain, Kazakhstan, Georgia, Denmark	Nonbank
Nicaraguan Financial Institution Support Fund	Nicaragua	Nonbank
East African Financial Operator Support Fund	Kenya, Uganda, Tanzania	Nonbank
Mongolian Financial Institution Support Fund	Mongolia	Nonbank
Lithuanian Online Financial Service Provider Support Fund	Lithuania	Nonbank
Mexican Solar Energy Operator Support Fund	Mexico	SMEs
Indonesian SME Support Fund	Indonesia	SMEs
European Fintech Operator Support Fund	Russia, Kazakhstan	SMEs
Bulgarian SME Support Fund	Bulgaria	SMEs
Singapore Marketing Venture Company Support Fund	Singapore	SMEs
Colombian Leasing Operator Support Fund	Columbia	SMEs
IT Trading Company Support Fund	UAE	SMEs
Mongolian SME Support Project	Mongolia	Bank
Mongolian Transportation Development Bank Fund	Mongolia	Bank
Baltic States Auto-Leasing Fund	Estonia	Auto lease
European Auto-Leasing Fund	Estonia, Lithuania, Latvia, Romania	Auto lease
Northern Europe Real Estate Loan Fund	Estonia	Real estate

### **INVESTOR DEMOGRAPHY**



# Thank you

We look forward to the collaboration!

